

**Summary of Statewide Approved Vendor List for Audio-Visual Materials for Michigan Library Cooperative Member Libraries  
October 1, 2009-September 30, 2012**

	CD-ROM	DVD	Music Cassettes	Music CD's	Talking Book Cassettes (abridged)	Talking Book Cassettes (unabridged)	Talking Book CD's	Talking Book MP-3 format	Playaways	Free Ship?
AEC One Stop Group	N/A	17-40%	N/A	17-40%	N/A	N/A	N/A	N/A	N/A	Yes
Audio Editions Books on Cassette	N/A	N/A	N/A	N/A	22%	22%	22%	22%	N/A	Yes
AVcafe	0-20%	0-20%	N/A	0-20%	0-20%	0-20%	0-20%	0-20%	N/A	<\$100 add \$6.00 101>\$500 add 6% 501>\$2000 add 5%
Baker & Taylor Public Libraries	N/A	30.2%	N/A	27.60%	45.5%	45.5%	45.5%	45.5%	N/A	Yes
Baker & Taylor School Libraries	N/A	20%	N/A	20%>\$15.00 15%<\$14.99	43%	43%	43%	43%	N/A	Talking Books/CD's YES Video/CD/DVD Free on orders>\$250
BWI	N/A	25%	25%	25%	25%	25%	25%	25%	15%	Yes
Follett Library Services	N/A	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	Yes
Ingram Library Services - Schools	N/A	0-35%	0-35%	0-35%	35.0%	0-35%	0-35%	0-35%	NA	Spoken Word Free Music NO Video/DVD free if order >\$200.00
Ingram Library Services	N/A	0-35%	0-45.2%	0-45.2%	45.2%	0-45.2%	45.2%	0-45.2%	NA	Spoken Word Free Music NO Video/DVD free if order >\$200.00
Instructional Video	N/A	0-15%	0-15%	0-15%	NA	NA	NA	NA	NA	Starting at \$6.75
Library Video Company	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	<\$100 add 6.95 >\$100 add 7% >\$1500 add 5%
MicroMarketing, LLC	N/A	15%	N/A	10%	N/A	N/A	20%	N/A	20%	Over \$200 Free
Midwest Tape	N/A	20%	N/A	20%	N/A	N/A	N/A	N/A	20%	Yes
Multicultural Books and Videos	N/A	20%	20%	20%	20%	20%	20%	20%	NA	Yes