

| Vendor                              | Product(s) Available                         | Cost   | General Features  | Contact Information  |
|-------------------------------------|--|--|---|--|
| Amazon.com                          |  |  |   | Mr. Cody Tusberg, 206-266-0193,<br>codyt@amazon.com  |
| Baker & Taylor:<br>Public Libraries | B&T Link Online                              | Free   | Search B&T database; place orders; receive confirmations                  | Area Sales Manager for Public Libraries<br>Mr. Michael Gooding<br>800-775-7930x1070<br>michael.gooding@btol.com          |
|                                     | Title Source 3                               | \$1,450 annually,<br>includes 1 user ID<br>additional user ID's:<br>1-9 \$159.00 per id<br>10-49 \$139.00 per id<br>50+ \$99.00 per id | The above plus full text reviews; cover art;<br>physical description, etc |  |
|                                     | X12 and EDIFACT<br>interface with most ILS   | Free   | Ability to place edi purchase orders, receive edi<br>invoices, etc        |  |
|                                     | Customer Initiated<br>Collection Development | \$175.00 per on-going profile per year<br>(+\$3.00 per printed list)   |   |  |
|                                     | Vendor Initiated<br>Collection Development   | \$79.00 per on-going profile per year<br>(+\$3.00 per printed list)  |   |  |
| Baker & Taylor:<br>School Libraries | School Selection                             | Free   | Search B&T database; place orders; receive confirmations                  | Sales Representative for School Libraries<br>Ms. Nicole Piche<br>800-775-7930x1927<br>nicole.piche@btol.com              |
| Borders                             |  |  |   | Associate Director of<br>Corporate/Educational Sales<br>Mr. Kelvin Watson<br>734-477-4455<br>kwatson@bordersgroupinc.com |
| Brodart:<br>Public Libraries        | BIBZ   | Free   | Search Brodart database; place orders                                     | Sales Representative<br>Ms. Marva Johnson<br>800-233-8467x6578<br>marva.johnson@brodart.com                              |
|                                     | TIPS   | \$50.00 per profile/per month plus<br>\$50.00 per month for full text<br>reviews (+\$5.00 per printed list)                            | The above plus full text reviews; create bib and<br>order lists           |  |
|                                     | X12 and EDIFACT<br>interface with most ILS   | Free   | Ability to place edi purchase orders, receive edi<br>invoices, etc        |  |
| Brodart:<br>School Libraries        | BIBZ   | Free   | Search Brodart database; place orders                                     |  |
|                                     | 1stpik                                       | Free   | The above plus online quotes  |  |

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| BWI   | TitleTales                                      | Free  | Search BWI database; place orders; receive confirmations; full text reviews | Regional Account Manager<br>Ms. Nancy Cheney<br>859-231-9789<br>ncheney@bwibooks.com   |
|   | X12 and EDIFACT interface with most ILS systems | Free  | Ability to place edi purchase orders, receive edi invoices, etc.            |  |
| Emery-Pratt   | emery-pratt.com                                 | Free  | Search Emery-Pratt database; place orders                                   | National Sales Director<br>Mr. Avery Weaver<br>800-248-3887<br>avery.weaver@emery-pratt.com  |
|   | BISAC and X12 interface with some ILS systems   | Free  | Ability to place edi orders. Edi invoicing is under development             |  |
| Follett   | Titlewave                                       | Free  | Search Follett database; place orders; full text reviews                    | Account Managers S.E. Michigan:<br>Mr. Trevor Daniel 888-511-5114x3708<br>Ms. Kim Langenderfer 888-511-5114x3788<br>N.E. Michigan:<br>Mr. Bob Whitbeck 888-511-5114x3823<br>W. Michigan:<br>Mr. Bob Walli<br>888-511-5114x3737 |
|   | BISAC and X12 interface with most ILS systems   | Free  | Ability to place edi purchase orders; receive edi invoices, etc             |  |
| Ingram  | ipage Basic                                     | Free  | Search Ingram database; place orders  | Account Manager<br>Ms. Colleen Foegle<br>800-937-5300x35670<br>colleen.foegle@ingrambook.com   |
|   | ipage Advanced                                  | up to 3 concurrent users=\$1,095  | Includes advanced searching capabilities, cover images, annotations         |  |
|   |   | up to 5 concurrent users=\$1,295 annually<br>additional concurrent users=\$225 annually |   |  |
|   | ipage Professional                              | up to 3 concurrent users=\$1,575  | Includes reviews  |  |
| up to 5 concurrent users=\$1,775 annually<br>additional concurrent users=\$325 annually |   |   |   |  |
| X12 and EDIFACT interface with most ILS systems   | Free  | Ability to place edi orders, receive edi invoices, etc                                  |   |  |