

Statewide Book and AV Summary 2015-2018

Notes (Taken verbatim from bids)

B&T Notes:*Public Library: Softcover Trd&MM: 1 copy/title=33%; 2+copies/title=41.5%

All libraries: Material where Baker & Taylor receives no discount from the publisher, or where prepayment is required by the publisher, or books of small, limited in-demand and/or non-commercial publishers will be invoiced at list price plus the \$4.95 per unit surcharge

Brodart Notes: *"Hardcover, paperback and audio titles in which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount (10% or 12%) or invoiced at publisher's list price plus a service charge of \$3.95."

Emery-Pratt Notes: *"Materials received from the publisher at little or no discount are adjusted to reflect our actual costs--including shipping and handling charges from the publisher. Our adjusted price includes a 23% adjustment (minimum of \$3.50/maximum of \$25.00)"

Ingram Notes: Softcover Trade 1 copy/title=38%; 2-4 c/title=40%; 5-9 c/title=41%; 10+c/title=42%

Service Charge: While Ingram currently has no service charge for titles that receive little or no discount from the publisher, we reserve the right to apply service charges in the future based on book industry standards with prior notice to any or all customers. If during the term of this contract Ingram institutes service charges each library will be subject to this charge and notified in advance of implementation.

Shipping: Orders will ship for **Public and Academic** libraries FOB Destination with **Ingram-paid freight** from your Ingram designated primary and secondary distribution centers. Orders for **School and Special** libraries will receive two shipments per purchase order FOB Destination with **Ingram-paid freight** from your Ingram designated primary and secondary distribution centers

Fuel Surcharge: With the current volatility of fuel costs, along with surcharges implemented by the transportation carriers, it is becoming more economically difficult to provide unlimited Ingram-paid freight. Ingram desires to be a preferred vendor therefore no fuel surcharges will apply for the term of this contract.

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Free Shipping?	Fuel Surcharge?	Vendor	Library Category	Minimum Order?	Service Charge on Net Titles?	Staff Account?
		Junior Library Guild				
YES	NO			NO	NO	YES
See Notes	NO	Micromarketing	Public	NO	NO	
See Notes	NO		School	NO	NO	
See Notes	NO		Academic	NO	NO	
See Notes	NO		Special	NO	NO	
YES	NO	Midwest Tape	Public	NO	NO	
YES	NO		School	NO	NO	
YES	NO		Academic	NO	NO	
YES	NO		Special	NO	NO	
YES	NO	Perma-Bound Books	Public	NO	NO	YES
YES	NO		School	NO	NO	YES
YES	NO		Academic	NO	NO	YES
YES	NO		Special	NO	NO	YES
No Bid	No Bid	YBP Library Services	Public	No Bid	No Bid	No Bid
No Bid	No Bid		School	No Bid	No Bid	No Bid
See Notes	NO/See Notes		Academic	NO	YES/See Notes	YES
No Bid	No Bid		Special	No Bid	No Bid	No Bid

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JLG Notes:
Junior Library Guild specializes in award-winning and favorably-reviewed titles for children and young adults. Catalogs and website are pre-discounted up to 75% off the publisher's price for print books (50% off for AV) plus all libraries ordering with this contract will receive 4 free books per new category ordered.
Micromarketing Notes: Shipping will be F.O.B (free) for orders over \$250. For smaller orders, below \$250, actual shipping costs will be billed to the library. We do not mark-up shipping to cover handling, and these small order charges tend to be minimal. Replacement Policy for Audio Discs: free for first year, \$6.00 per disc thereafter Replacement Policy for Books and Videos: 50% off original retail price
Midwest Tape Notes: *Music: Universal Music titles sold at list price.
Perma-Bound Notes: For all four library categories, for all print titles: Up to 30% discount included in catalog/website prices For all four library categories, for all supplied AV material types: 0% discount
YBP Library Services Notes: Shipping: Free weekly shipping is available for customers spending more than \$30,000 per annum. Customers who spend less than \$30,000 per annum receive free biweekly shipping. Fuel Surcharges: YBP is pleased to waive the fuel surcharge for libraries under this RFP if we are a successful vendor. Service Charge: When YBP receives a short discount from any publisher, we add a 15% service fee to the publisher's list price, with an \$8 minimum and \$15 maximum.

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